

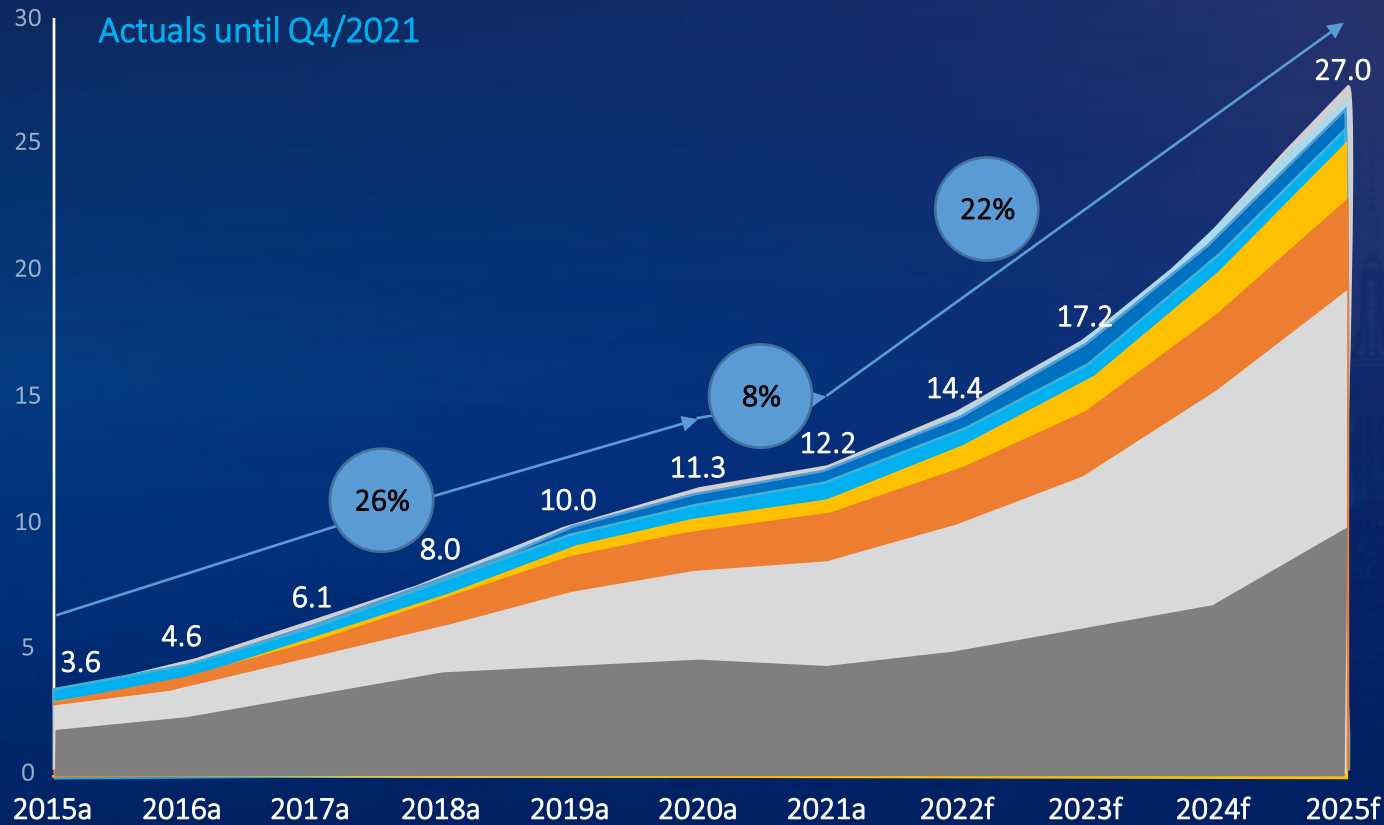
Connected Enterprise

Enabling Remote, Autonomous
Operations and Services



Convergence of Physical and Digital is only going to accelerate

Number of global active IoT Connections (installed base) in Bn



Source: IoT Analytics Report 2022

CONNECTIVITY TYPE

- Wireless Neighborhood Area Networks (WNAN)
- 5G IoT
- Other
- Wired LoT
- LPWA
- Legacy Cellular (2G/3G/4G)
- Wireless Local Area Networks (WLAN)
- Wireless Personal Area Networks (WPAN)

XX% = CAGR

Key drivers of Connected Enterprise

Factory of the Future

Connected ecosystem of manufacturing plant, suppliers and sales outlets

"Product as a Service"
Connected Solutions to drive new business and service models



Sustainable Spaces

Automated, Agile and Sustainable Cities and Buildings

LTI using connected devices to deliver Smarter operations and Smarter businesses



300+
Projects



70+
Global Clients



500+
Plants with LTI solution



55+
Tools and Accelerators

Connected Field Services



JOHN DEERE

MyJohnDeere

Connected Asset



OTIS

Otis ONE™

Connected Fleet Management



Carrier

LYNX

Connected Logistics



KOMATSU

SMART CONSTRUCTION

Connected Rigs



MAERSK DRILLING

Recognition

Assurance of performance



Digital Case Study Award:
LTI Connected Elevator



Award in the category of Transformation in Manufacturing Operations.



AWS Ecosystem IoT Leader



IoT Radar Leader



Digital Twin Service Provider & IoT Consultancy In Asia Pacific



The Connected Enterprise

Maersk Drilling at a glance

Maersk Drilling supports global oil and gas production by providing high-efficiency and responsible well delivery services to oil and gas companies around the world



1972

Founded

~2,481

Employees

19

Rig fleet

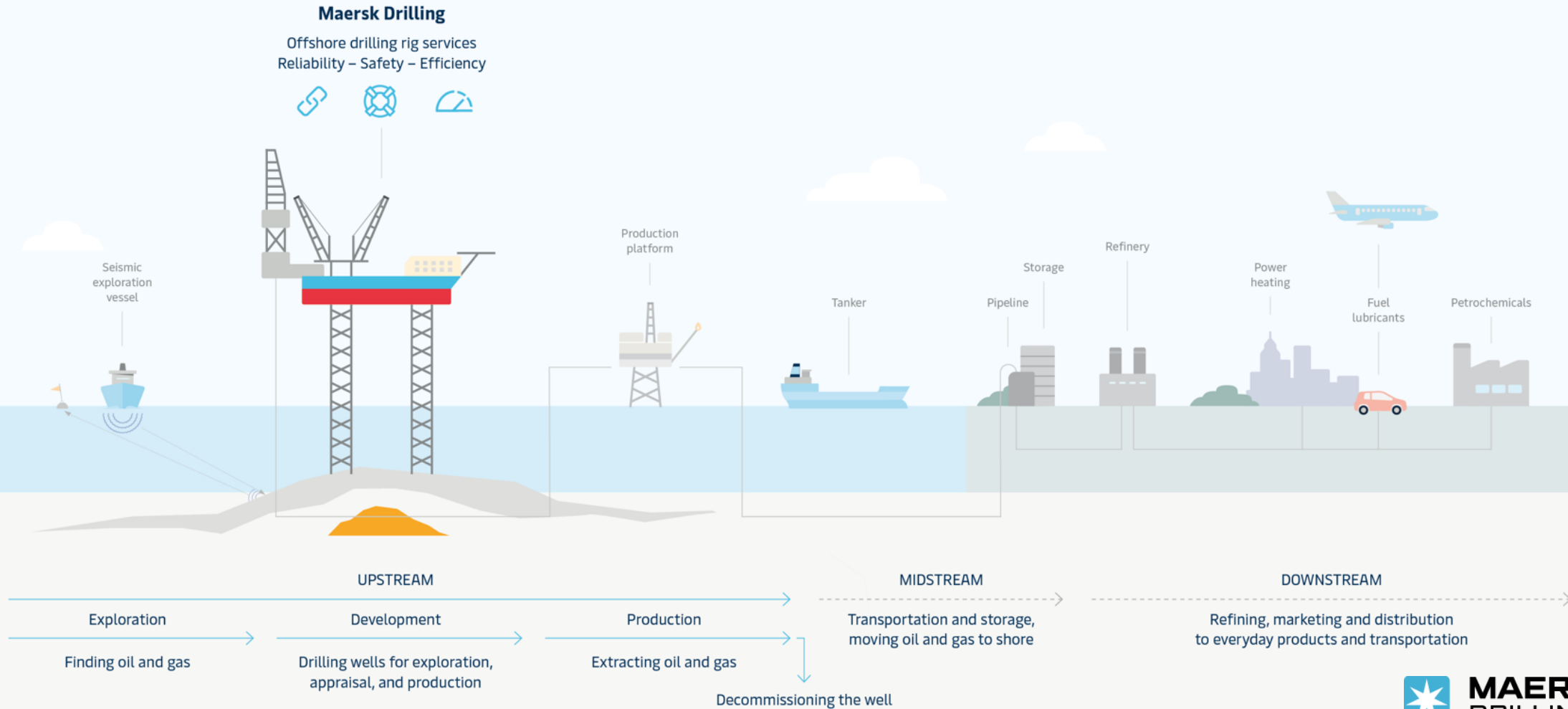
97.6%

Financial uptime
(2021)

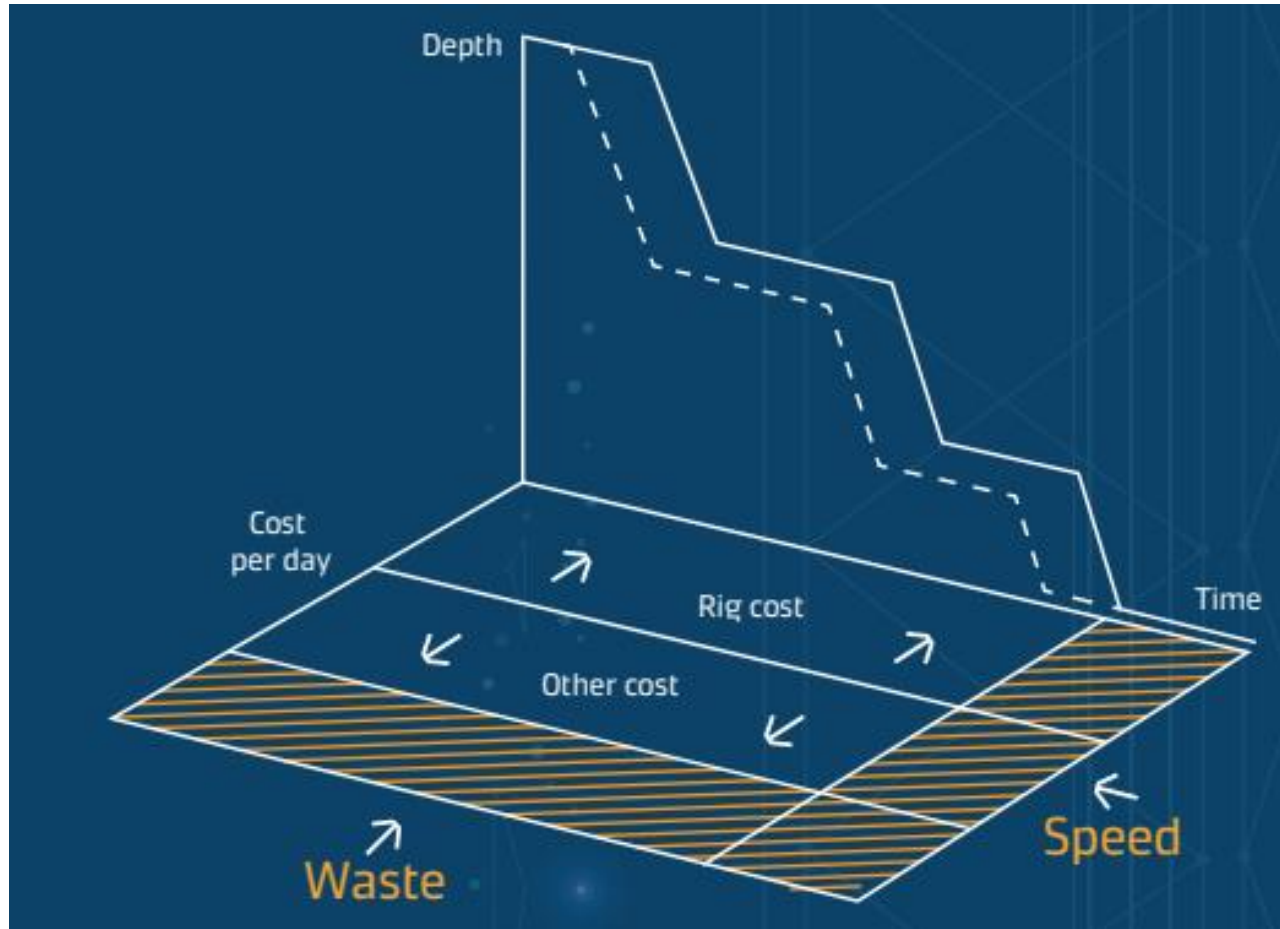
6.5 out of 7

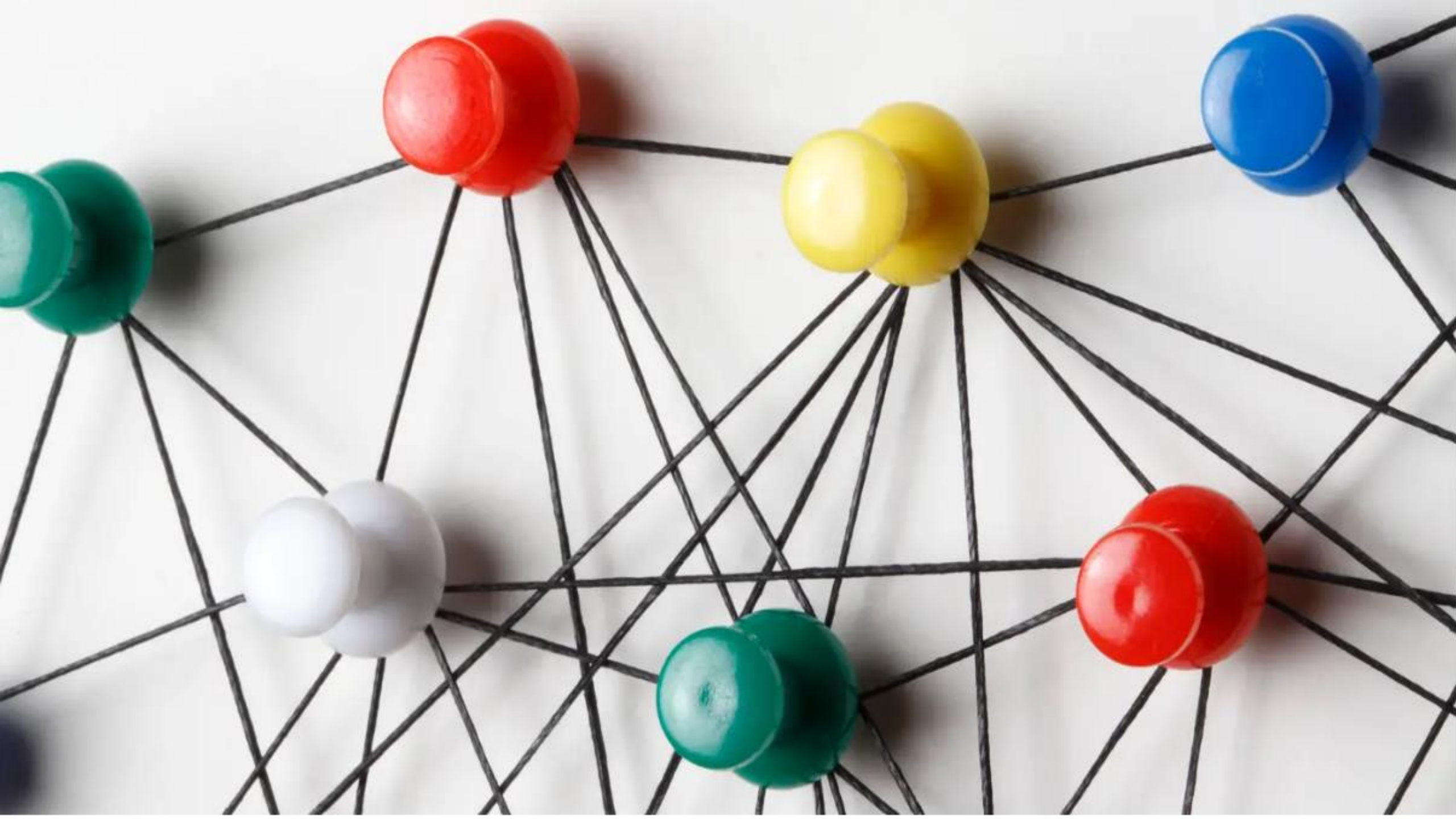
Customer satisfaction
(2021)

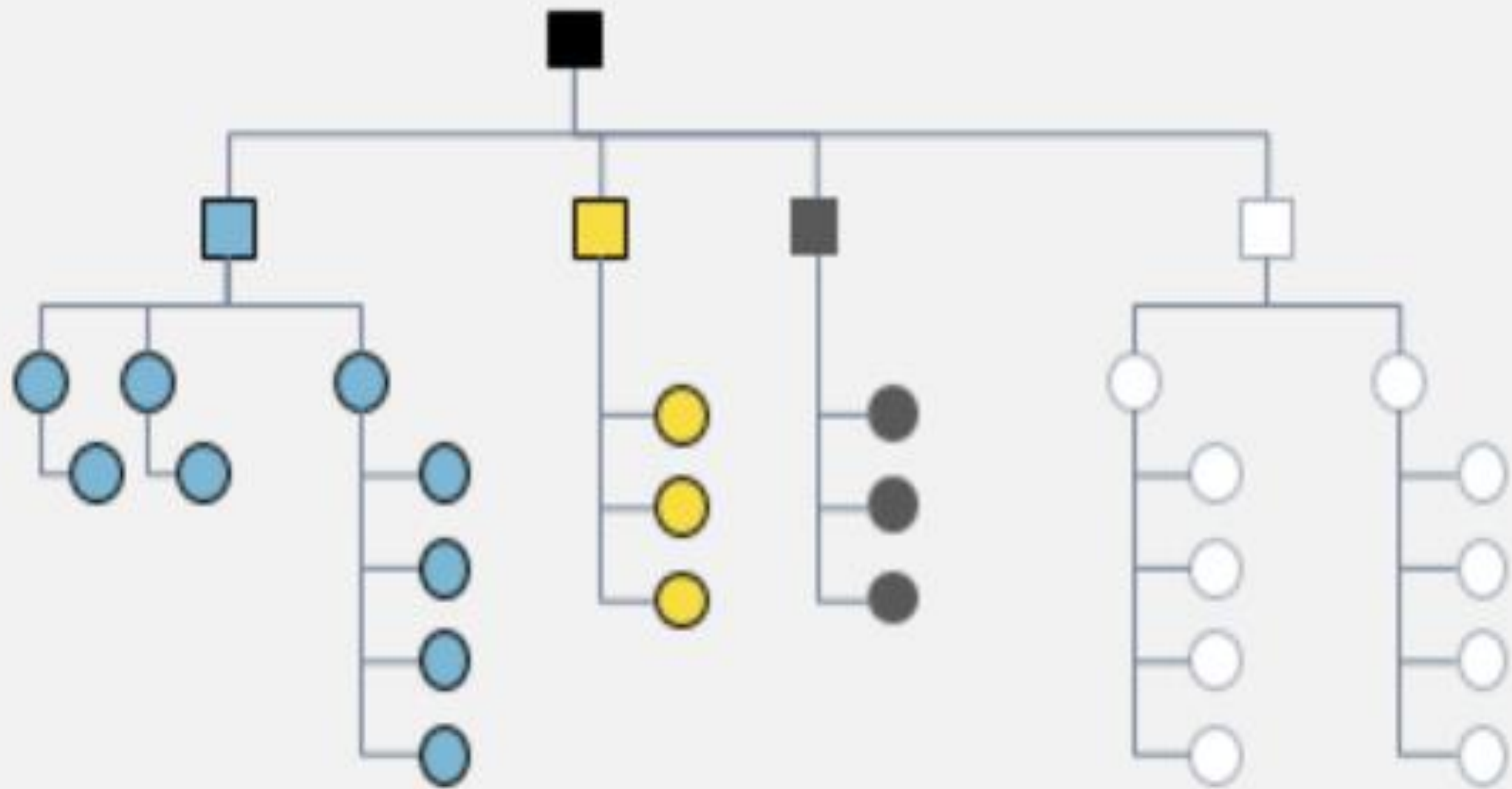
Our place in the oil and gas value chain

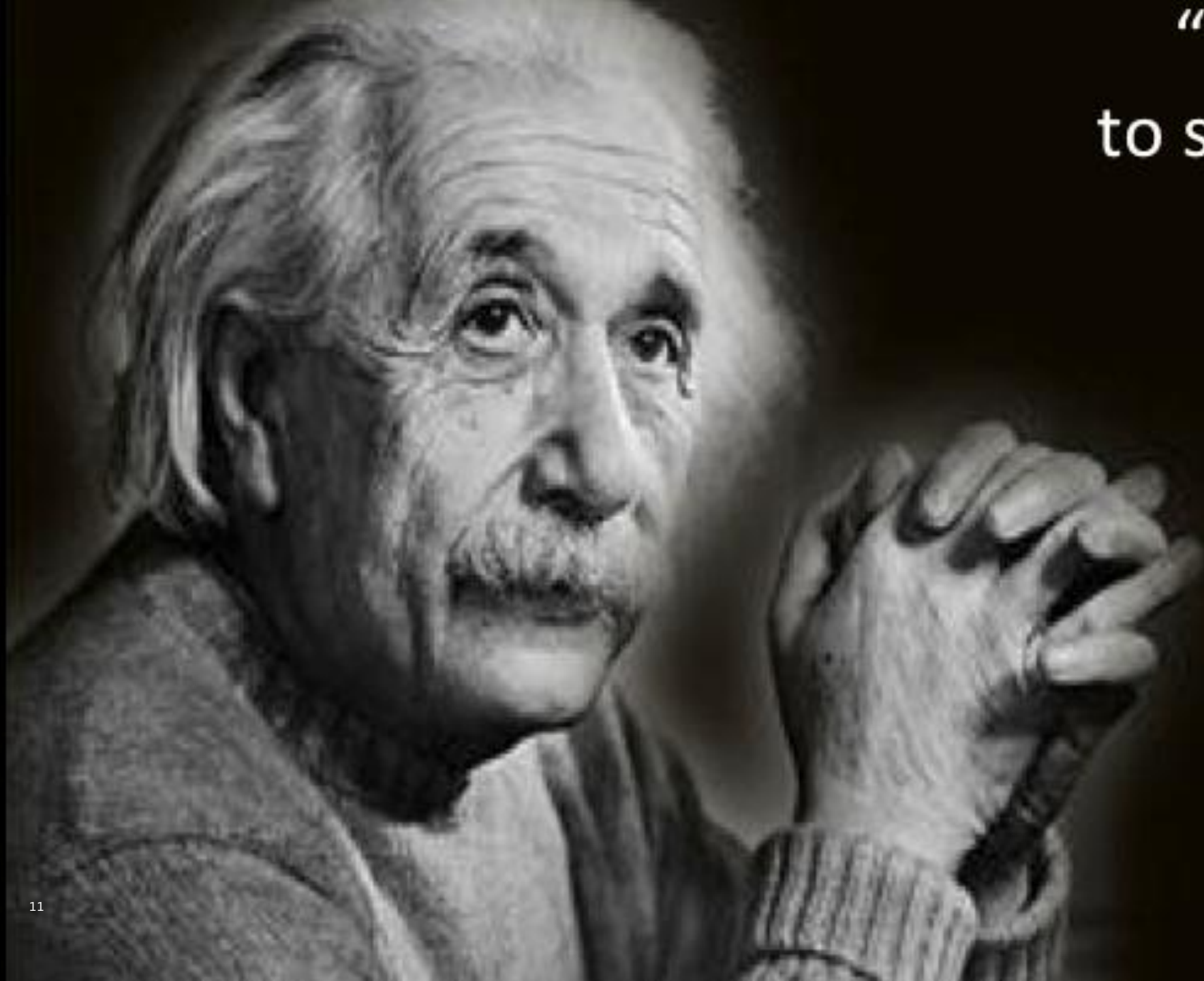


Maersk Drilling strategy described in one graphic





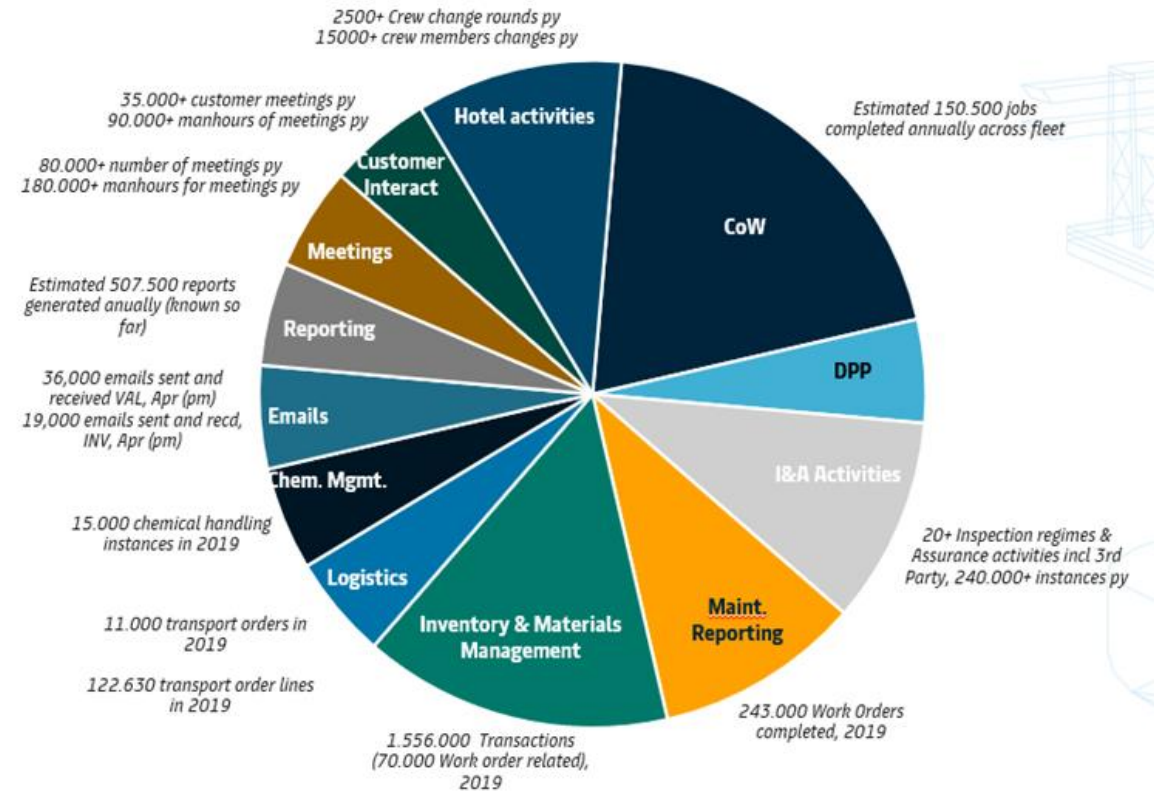




“If I had an hour
to solve a problem
I'd spend
55 minutes
thinking about
the problem
and 5 minutes
thinking about
solutions.”

– Albert Einstein

The problem was right in front of us.... efficiency of work processes offshore



ON THE GO



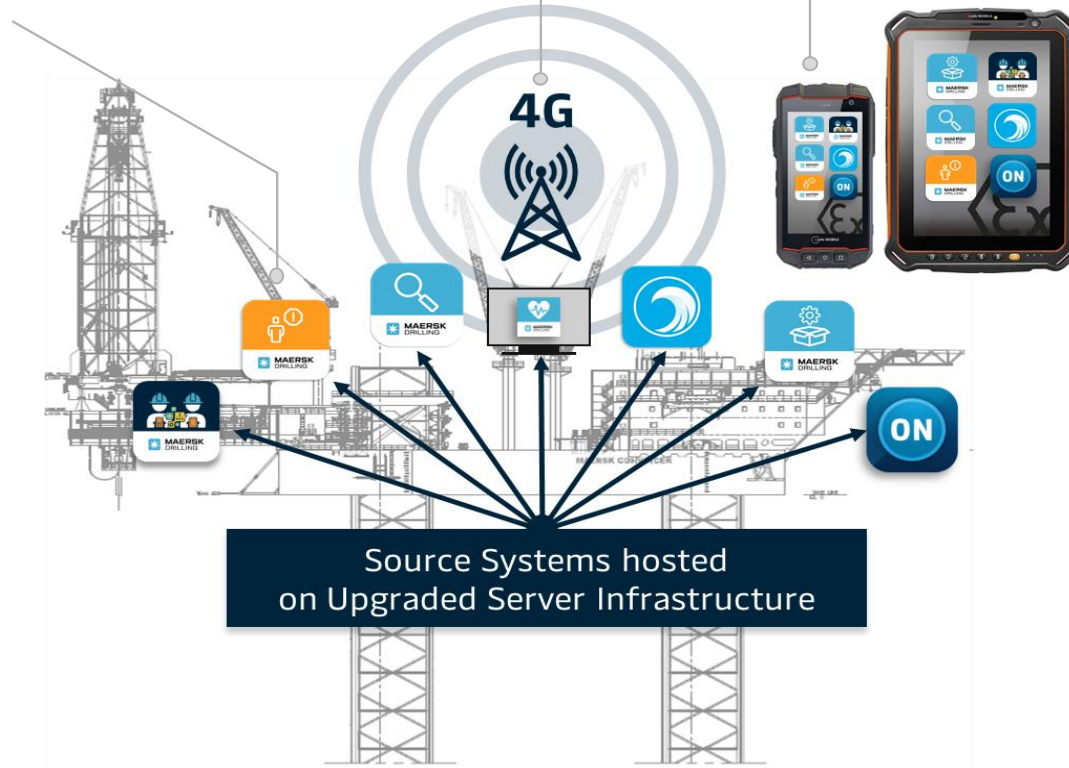
Smarter
Drilling for
Better Value

On the Go in a nutshell

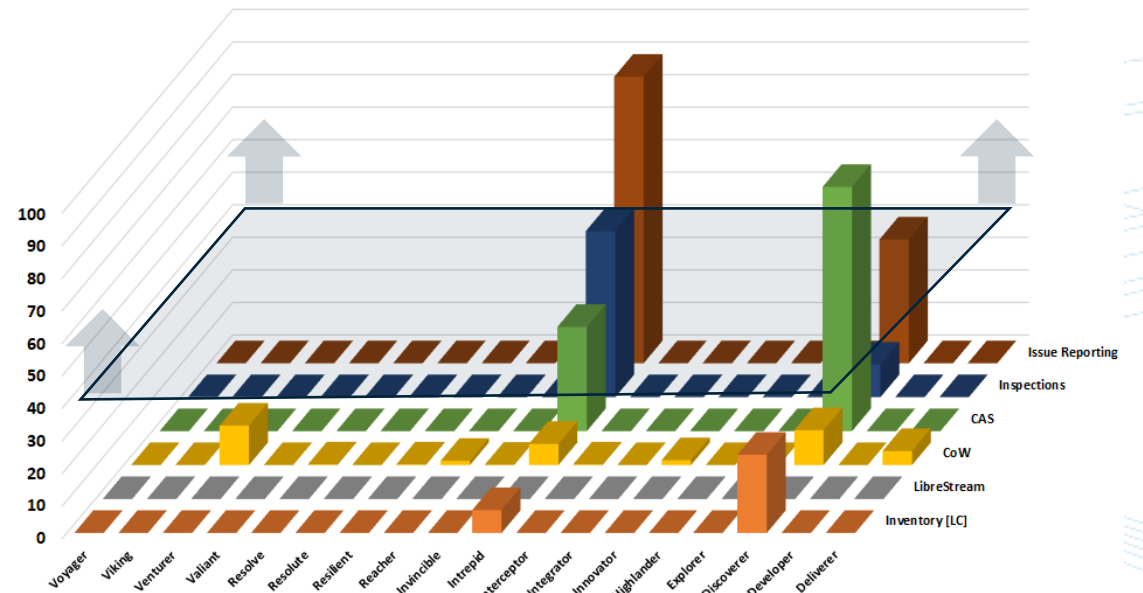
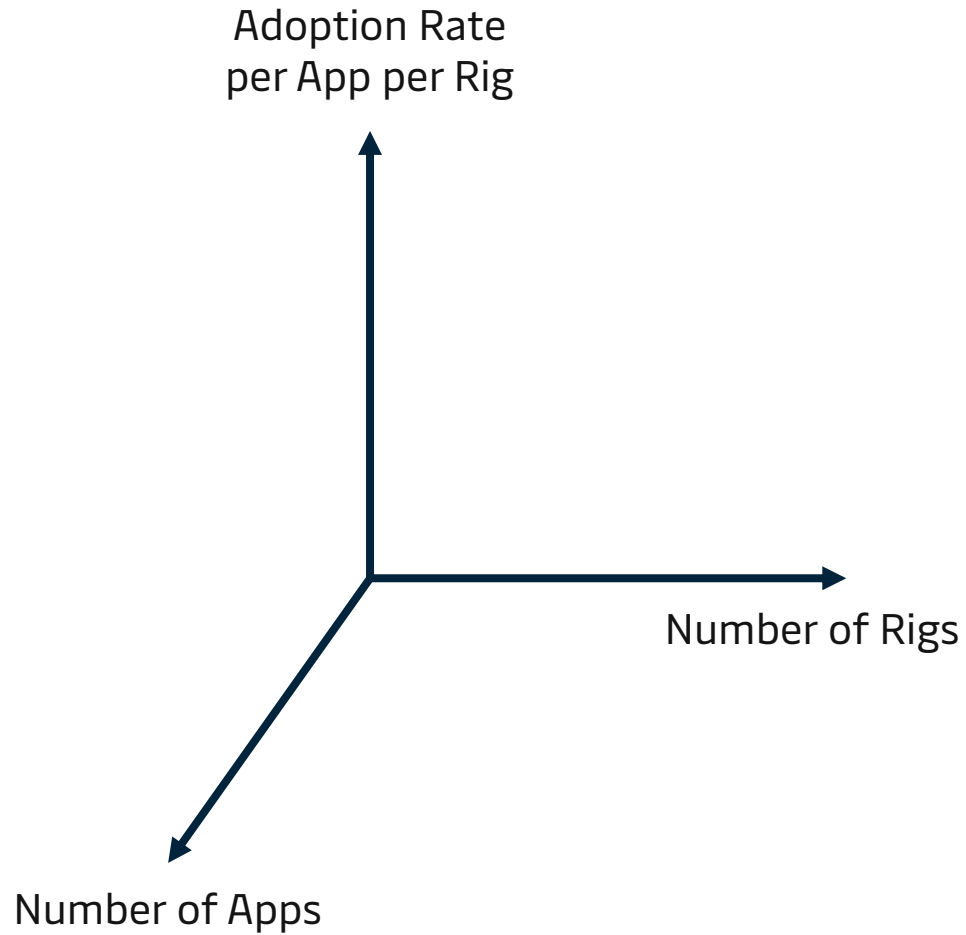
50 Personal Mobile Phones
and 5 Tablets, all EEX Proof,
per Rig

4G LTE Technology provide >90%
Coverage Offshore

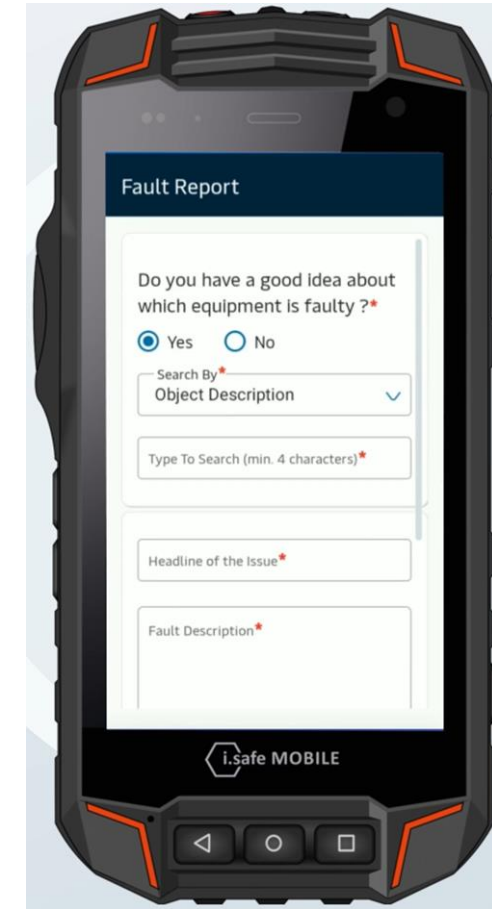
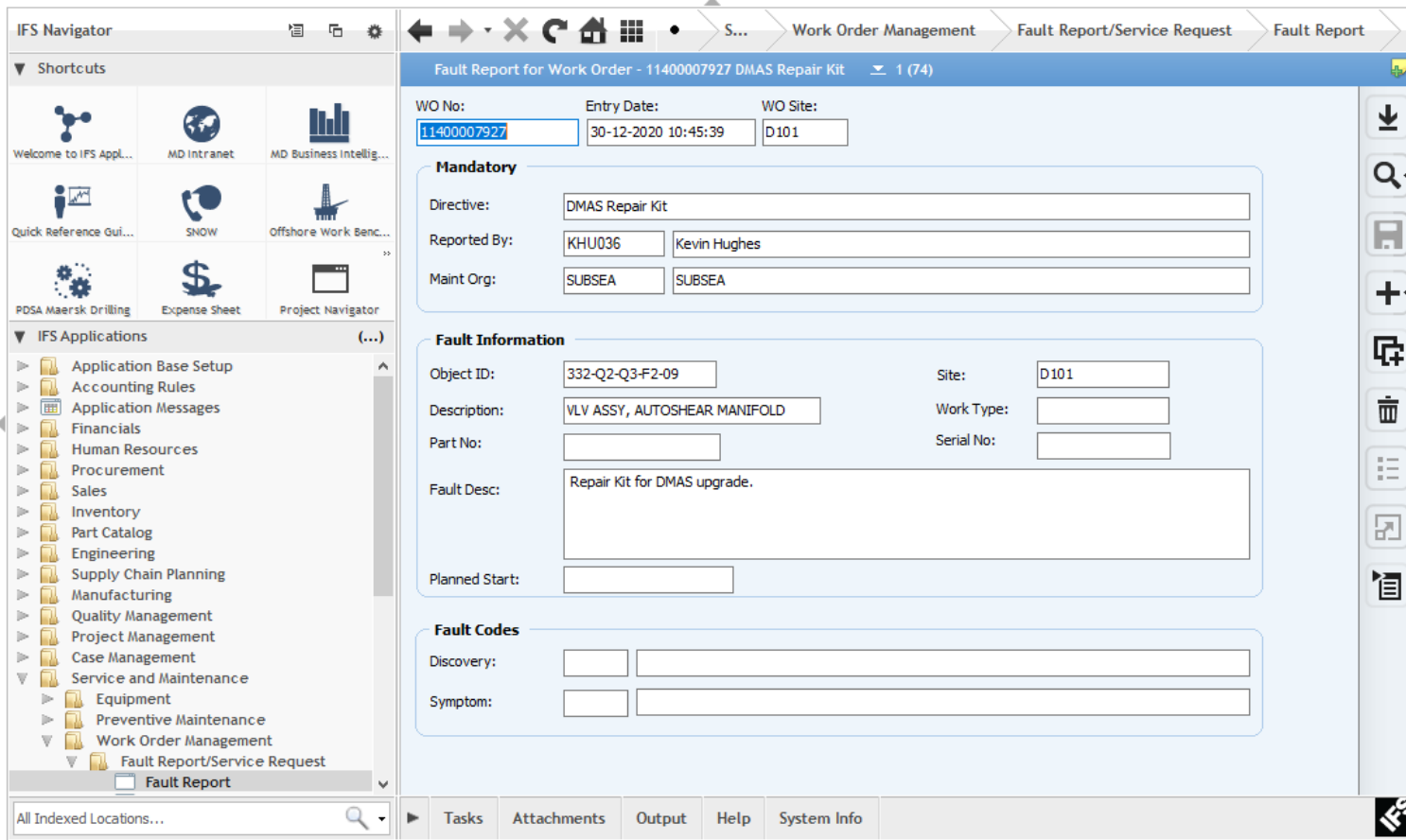
Suite of 6 Mobile Apps and 2
Desktop Solutions



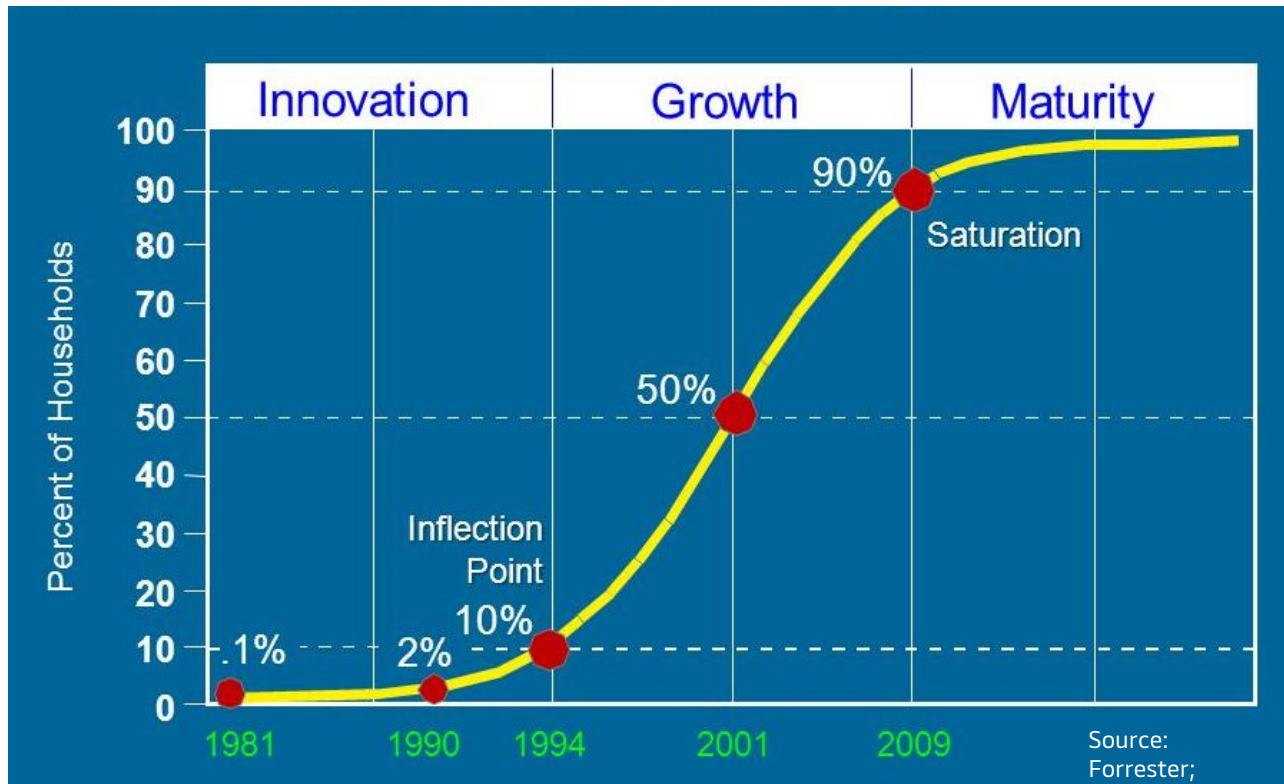
How do we translate this into real value?



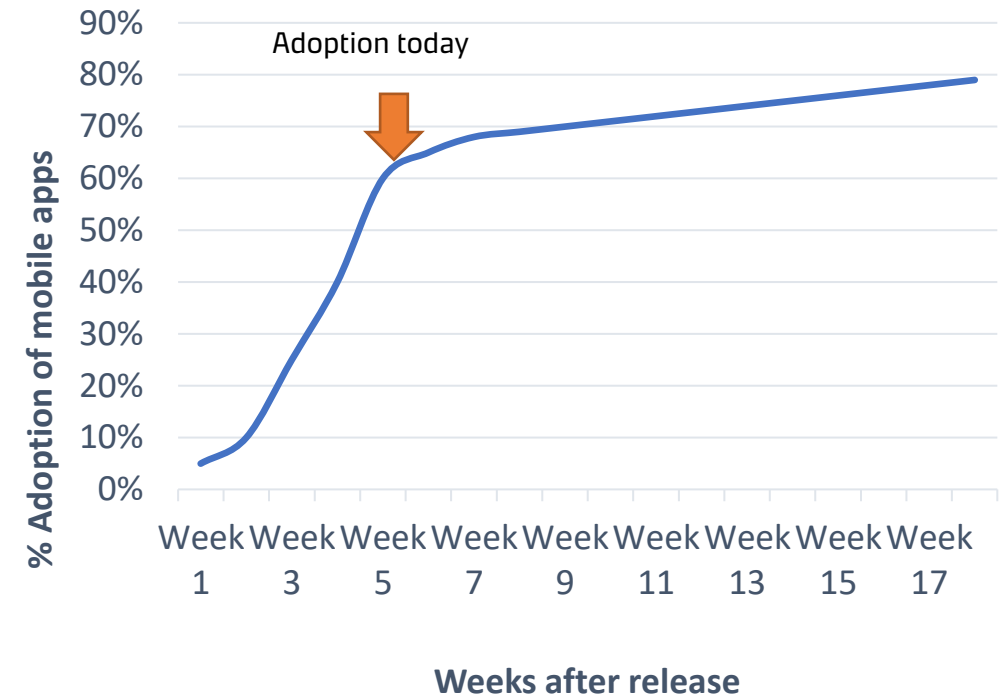
How many of you in this room
have read a manual for an app on your phone?



Solving a real pain point for the user is paying off



On-Shore Mobile Phones



OTG Mobile Phones

240.000 inspections every year

time spent can be reduced by 30%

	Preparation	Execution	Reporting
As is process	15 mins - for print and prepare	30 mins - to take a round and conduct the inspection	15 mins - to report in to systems, incl. actions
Expected process with Inspection App*	5-7 mins - Prepare for an inspection	30 mins - Focused execution with on-site reporting	None - Auto reporting of inspections to systems, incl. actions

Efficiency improvement from baseline

- Targeted – 20%
- End-to-End actual – 30%+
- Focused on Preparation and Reporting – 75%+

ON THE GO

OTG →

WELL DELIVERY



SUSTAINABILITY



ADMINISTRATION



To create a success like "On the go"
we needed a reliable PARTNER



