



LTI Europe Analyst and Advisor Forum

The Reimagined Enterprise : LTI Digital ERP

London, 9th of June 2022



A Larsen & Toubro
Group Company

Moving to “newer” way of doing Business

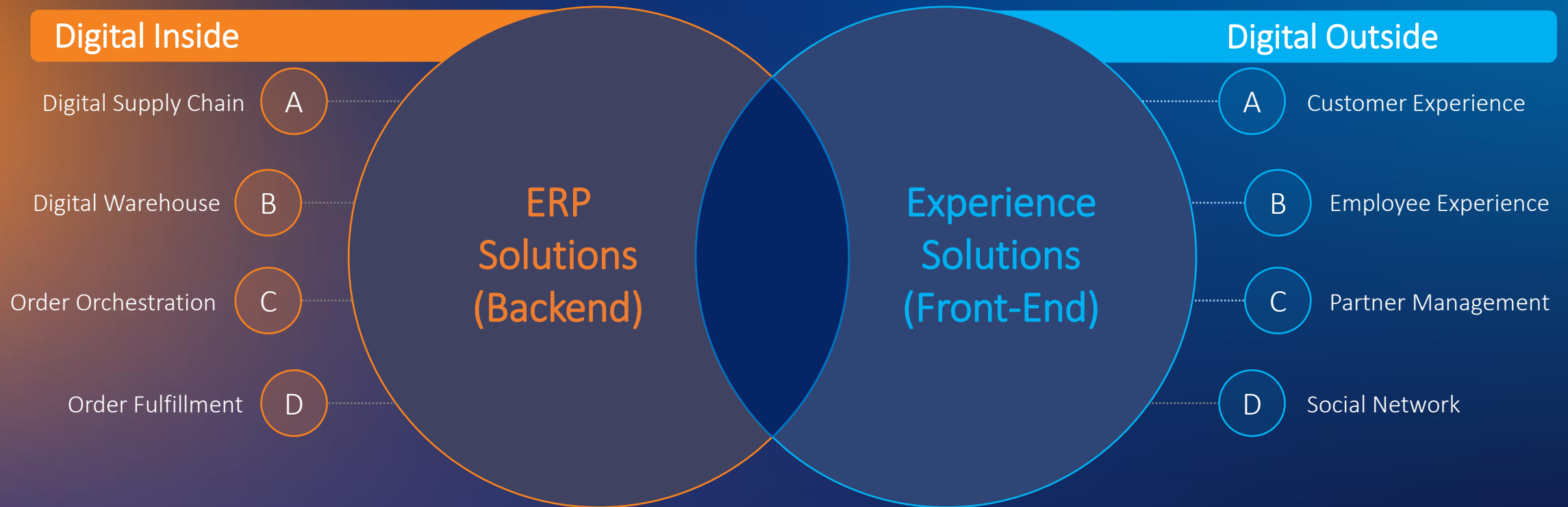
Key trends that are driving demand in this Paradigm Shift

Value Chain Digitalization



“Be the Reimagined Enterprise”

Blending the Digital Inside & Outside for a Simplified and Modern Digital Core



This is how we solve...

Never Forget Why



Business Outcomes as Target KPIs

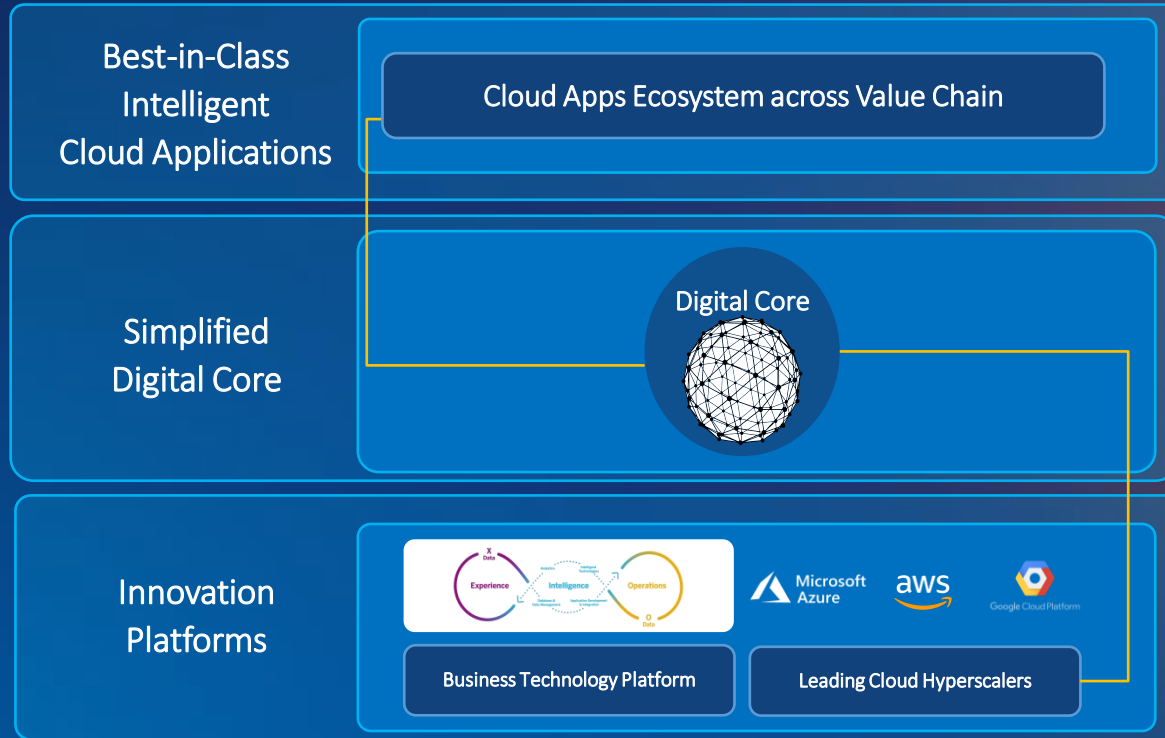


Value Canvas: Business, Process and People Capabilities



Value Traceability throughout Program Journey

Composable and Liquid Architecture



Agile Core Journey



1 Scaled Agile



2 Rightly Sized MVPs



3 Demonstrate | Accelerate | Adopt | Expand



Continuous Value Realization

.. and realizing Vision to Value



Productized Offerings

1

Reimagined Enterprise Transformation
Digitize the Core
Cloudify ERP



De-risking & Acceleration



Platforms for Differentiation

2

LTI Reimagination Studio
Infinity LAMPS
Canvas for Intelligent Enterprise
Innovation Studio for ERP PaaS



Predictable Value Delivery



Industry Cloud & Value Chain Solutions

3

Industry Solutions
(EC&O/Projects, CPG & Life-Sciences, Manufacturing, Oil & Gas, Semicon)
Digital Value Chain Solutions
(Digital Warehouse, Intelligent Asset Management, Finance Transformation)



Amplifying Business Value

Together like no others, LTI brings Domain, Digital and Design

 16000 associates
across the globe

reimagine

Envision | Discover | Ideate | Define
Industry Knowhow + Experience Design

reengineer

Design | Architect | Engineer | Secure
UX + Cloud + Data + SaaS + ERP + APIs

realize

Deploy | Scale | Adopt | Benefit
Scaled Agile + Change + Value Engineering

“Seeing is believing”



Intelligent Asset Management



S/4HANA enabled transformation
Asset Management Digital Core Template



Digital Supply Chain



Business & Data Transformation
with MS Dynamics

The logo consists of the letters 'LTI' in a bold, white, sans-serif font. The 'L' is a simple vertical bar with a horizontal base. The 'T' is formed by a horizontal bar on top and a vertical bar on the left. The 'I' is a simple vertical bar. The logo is centered within a large, semi-transparent blue circle.

Let's Solve



Deploying ERP Consolidation in ENGIE AMEA

Luca AMMASSARI – Deputy CIO, Engie Group

A decorative horizontal bar at the bottom of the slide consists of several overlapping, rounded rectangular segments in shades of blue, green, and teal.

ENGIE Group

A worldwide Energy Leader, divesting from Service Business to re-focus on Energy and infrastructure

ENGIE Group



170,000 Employees



70+ Countries



€60 Bn Revenue

Core Business

Renewable Energies

Thermal Energy

Client Solutions

Infrastructures

Fadhili Operation and Maintenance Company (FOMC)

Industry
Cogeneration

Process Area
Operation & Maintenance

Country
Kingdom of Saudi Arabia

Fadhili Operation and Maintenance Company (FOMC) represents a stake holder partnership and has been contracted by the principal owner, Fadhili Plant Cogeneration Company (FPCC), to operate and maintain the Fadhili Cogeneration Power Plant

Net capacity

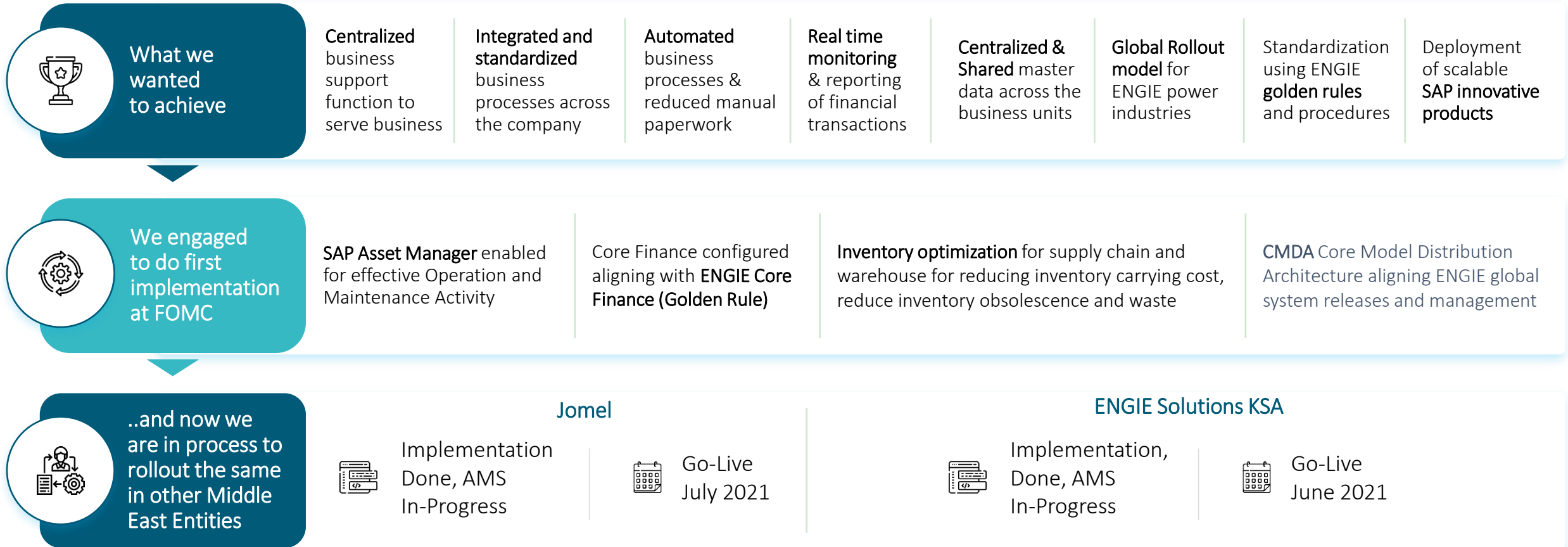
1,507 MW
Electricity Generation

1447 tons per hour of
LP steam generation

769 tons per hour
of water generation

ENGIE Journey towards World Class Asset Management Solution

Digital Transformation Journey



Key Take Aways..



Digitalizing and integrating all reporting functions

- We are in the process of digitalizing and **integrating all reporting functions** starting with **Finance followed by procurement and operation/maintenance services**
- Enabling integrated and **single reporting based on real time information offering role-based insights and visualization**
- Management reporting decreased from 3 days to couple of hours

Co-innovation and develop new solutions (SAP Asset Manager)

- Driving forward co-innovation and jointly develop **utilities industry specific solution**







Data & ERP

Martijn Brons

Global ERP Director

Revolving Around You™

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Global leader in air and gas handling

An overview



Our Vision:
We enable our customers' vital processes which advance a more sustainable world.



Market leader in air and gas handling products, services and solutions



Industry's most comprehensive portfolio of air and gas handling products



Experience across a highly diverse range of industries



Physical presence in 35 countries



Over 6000 talented employees including over 750 expert engineers



Full suite of aftermarket and digital services



Over 165 years of innovation



Approx. \$2 billion in revenue



Employee engagement in top 25% manufacturing companies



Privately held company

Our business model

Comprehensive portfolio of air and gas handling products and capabilities



Leading global provider of air & gas handling solutions



Compressors



Blowers



Steam Turbines



Fans



Rotary Heat Exchangers



Software & Digital

...that champion safety, efficiency and sustainability...

Lowers energy consumption

Reduces emissions and waste

Enables environmental compliance

Decarbonises operations

Lowers operating costs

Enhances safety and reduces risk of failure

in critical processes across a broad range of industrial end markets.



Infrastructure



Industrial



Power



Energy & Renewables

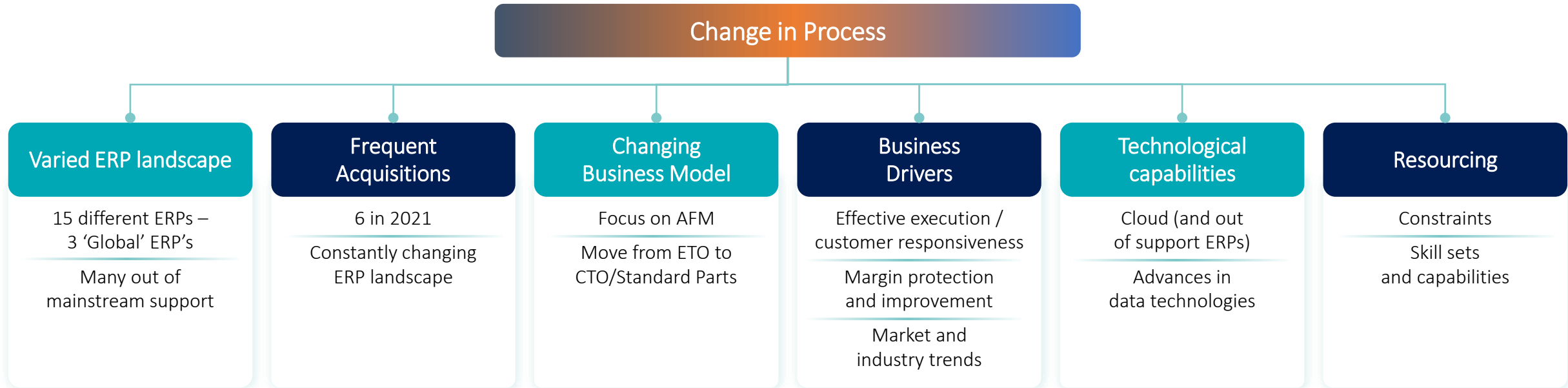


Mine Safety

Products & services to support our customers across the full lifecycle






We combine technology with best-in-class engineering and industry specific knowledge to enable our customers' vital processes.

Howden's changes are a main driver for how we view ERP



Our new ERP and Data strategy are intertwined

Previous situation (up to 2021)

-  Move all Howden BU's to one global ERP over time
-  Standardised processes across Howden businesses
-  Internal teams perform all ERP implementations and support
-  Limit complexity of the landscape for cost / maintenance reasons (no integrations)
-  Limited global reporting / data capabilities

Howden Business Applications

Our new ERP and Data strategy are intertwined



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Move to D365 F&O

Advances in Data Tech.

Business Demands

People and Capabilities



Now

Leverage data possibilities

Focus ERP deployments to replace out of support systems

Flexible approach to the right ERP (D365 F&O / BC)

Encourage and enable an integrated business systems landscape

Build flexible and capable knowledge base to keep evolving in Data and ERP

Thank you